

Dear Members and Friends,

Enclosed is the 2020 Membership information for the Hills of Lenawee golf club. 2019 was a great first year and all of us at the club look forward to the future. We are happy to have started the process to restore the traditional excellent country club conditions of the golf course. The repairs to the irrigation system alone included rebuilding both irrigation pumps, rebuilding the pump at Wolf Creek which supplies the water, dredging the pond to increase capacity and repairing 69 non-working sprinkler heads on the golf course. By the end of fall all the golf course will have been sprayed with herbicides for weed control.

There are some changes in the Membership options for 2020. Last year the goal was to simplify the membership structure. We tried to bring everyone's fees as close together as possible while providing a reward for those that were able to help us grow the membership. The ***Recruit a New Member*** program was a success and will be offered again for 2020. There were things that didn't work about our Membership last year and we are addressing those issues. We understand everybody is trying to find the best "deal" possible for themselves. But if the club is to survive and thrive as a private club, we need members that are paying their fair share.

First, we will strictly enforce a new (old) rule that guests are only allowed 5 rounds during the 2020 calendar year. All players will be registering in the Pro Shop before their round. In the past the Lenawee Country Club supported the Toledo District Golf Association by being a part of the VIP card program with an offer of unlimited times to play at Lenawee. We will continue to support the TDGA VIP program. Next year the card will only allow 1 round during one of the months of May, June, July, August and September.

The National Membership program goal is to provide a way for former members that moved away from Adrian to come back and enjoy the club during the summer. The National Member program is being changed to include 10 rounds of golf for \$750. To be eligible your permanent residence must be more than 100 miles from Adrian, Michigan. Proof of permanent residency will be required.

The green fees for 2020 will be \$59 for unaccompanied guests for 18 holes including cart and \$35 for 9 holes and cart. Member's Guest fees including cart for 18 holes \$49 and 9 holes \$25. Your guests are allowed 5 visits per year. There will be an unlimited golf cart package for members for \$500, same as last year. The member cart fees for 18 holes are \$20 and 9 holes \$12.

We will continue to fine tune operations in Birdies Restaurant. In order to keep growing and re-investing in the clubhouse, Birdies will be open to the public next year. We will offer all members a 10 % discount on their purchases in Birdies. There will be more Member only events in 2020. There will continue to be Fine Dining nights with Cash Bash. This event along with our many game nights will offer a lot of member events at the club next year.

For all membership and clubhouse event questions please contact Annette Stone at 517-265-2142, [annettestone@hillsoflenaweeegolf.com](mailto:annettestone@hillsoflenaweeegolf.com)

Sincerely,

Greg Hodges and staff

Hills of Lenawee Golf Club & Banquet Center  
2020 Hills of Lenawee Golf Club Membership Application

Name \_\_\_\_\_ Birthdate \_\_\_\_\_

Spouse and Children \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Email #1 \_\_\_\_\_

Email #2 \_\_\_\_\_

Telephone \_\_\_\_\_ Work \_\_\_\_\_

Business/Profession \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Send mail to Residence \_\_\_\_\_ Business \_\_\_\_\_

It is understood and agreed that all memberships are for a calendar year. It is understood and agreed that a member must have a valid credit card on file in the office to establish a member's charge account. The members credit card on file will be automatically charged for their account balance if a check or cash isn't received by the monthly due date.

Signature of Member \_\_\_\_\_ Date \_\_\_\_\_

*Referred by Member (if applicable)* \_\_\_\_\_ Date \_\_\_\_\_

## 2020 Hills of Lenawee Golf Club Membership Application

Print Name of Member \_\_\_\_\_

I have selected the following membership: *(Discount for 'Recruit a Member' price applied by staff if eligible)*

**Unlimited Platinum Member** \_\_\_\_\_ **\$3,990**

Includes unlimited use of the clubhouse and pool, golf, cart, range, locker room, bag storage and handicap

**Senior Member age 38 - 71** \_\_\_\_\_ **\$3,400**

Includes use of the clubhouse and pool, golf, locker room and bag storage.

**Super Senior Member age 72 +** \_\_\_\_\_ **\$3,200**

Includes use of the clubhouse and pool, golf, locker room and bag storage.

**Intermediate Member age 33 - 37** \_\_\_\_\_ **\$2,300**

Includes use of the clubhouse and pool, golf, locker room and bag storage.

**Intermediate Member age 26 -32** \_\_\_\_\_ **\$1,800**

Includes use of the clubhouse and pool, golf, locker room and bag storage.

**Social Member** \_\_\_\_\_ **\$900**

Includes invitation to all Member events at the clubhouse, use of the pool and includes 4 rounds of golf with cart.

**National Member** \_\_\_\_\_ **\$750**

Permanent residence more than 100 miles from Adrian, MI. Includes 10 rounds of golf with cart and use of the clubhouse and pool, golf and range.

**Junior Member** \_\_\_\_\_ **\$750** Includes golf during restricted times and range.

**Pool Member** \_\_\_\_\_ **\$450** Restricted to the pool area only, no clubhouse use.

Additional Packages: Unlimited Range Pass (\$75)\_\_\_\_ Handicap Service (\$25)\_\_\_\_ Carts(\$500)\_\_\_\_\_

Memberships include spouses and children 25 and under living at home.

Member cart fees for 18 holes \$20 9 holes \$12

Member's Guest fees including cart for 18 holes \$49 9 holes \$25

Unaccompanied Guest fees including cart for 18 holes \$59 9 holes \$35

Signature \_\_\_\_\_ Date: \_\_\_\_\_

\*Payments in Full before 1/8/2020, Choice of: (5) Guest Passes\_\_\_\_ or \$250 Birdies Gift Card\_\_\_\_\_



## Hills of Lenawee Golf Club Membership Payment Options

*Members paying their golf membership fees in full by 1/8/2020 may choose a bonus gift of 5 free guest passes or a \$250 gift card to Birdies Restaurant.*

**PAYMENT PLAN:** Includes a service fee: a deposit of 50% and the balance due June 15th

(Service charges may apply, a 3% fee will be issued for any credit card payments)

Platinum Member \$1,995	balance of \$2,050 due 6/15
Senior Member \$1,700	balance of \$1,750 due 6/15
Super Senior Member \$1,600	balance of \$1,650 due 6/15
Intermediate age 33 - 38 \$1,150	balance of \$1,200 due 6/15
Intermediate age 26 -32 \$900	balance of \$950 due 6/15

## Recruit a New Member Program

Hills of Lenawee is offering our Platinum Members a program to help grow our membership and offer you a reward for helping. You must be a 2020 Platinum Member and for every new member you recruit (they can't have been a member in 2019 except for Fall Trial members) you both receive a discount. You can recruit up to 5 new members this year. The deadline to join is May 15<sup>th</sup>.

Current member + 1 new member	\$7,400	which is \$3,700 per person
Current member + 2 new members	\$10,800	which is \$3,600 per person
Current member + 3 new members	\$14,000	which is \$3,500 per person
Current member + 4 new members	\$17,000	which is \$3,400 per person
Current member + 5 new members	\$19,800	which is \$3,300 per person

Is the program only for Platinum members? No, any Super Senior or Senior member can also participate and it could be a way to earn Platinum Member status that includes unlimited golf cart use. It should be a win-win program. The Club gets more members and you get more friends to play with at a reduced rate.

